

**Program****FINANCIAL SERVICES**

- *Associate in Applied Science (AAS)*
- *AAS Day Program:* 5 semesters, including 1 summer term
- *AAS Evening Program:* 8 semesters, including 2 summer terms
- *Admission Cycle:* Every semester
- *Maximum Number Admitted Annually:* Open

**Career Description**

The Financial Services curriculum is designed to provide students with the knowledge necessary for employment in the financial services sector of the economy. Students will gain the basic knowledge necessary for employment in the financial services sector.

**Careers Available**

Graduates may find employment with banks, savings and loans, credit unions, insurance companies, brokerage firms, pension benefit companies, realty firms and mortgage companies.

**Entry-Level Salary**

\$25,000 - \$40,000/yr.

**Course of Study**

Coursework includes financial planning, real estate, business ethics, business insurance, customer service, accounting, computer applications, business law, business finance and general education courses. Cooperative education opportunities may be available. Related skills are developed through the study of communications, computer applications, financial analyses, critical thinking skills, and ethics.

**Recommended  
Courses and Skills**

Strong math background (high school algebra strongly recommended), willingness to adapt to changing technology and an ability to manage detailed projects and work in a team environment.

**Helpful Personal  
Attributes**

General awareness of business environment, good decision-making skills, oral and written communication skills, interpersonal skills and computer keyboarding ability.

**Program Contact**

If you would like additional information about the Financial Services Program, contact Doug Martin, Program Coordinator, at 336.734.7358 or [dcmartin@forsythtech.edu](mailto:dcmartin@forsythtech.edu).

**How To Get Started**

You may pick up an application at the Admissions Office, 123 Allman Center on the Forsyth Tech Main Campus, 2100 Silas Creek Parkway in Winston-Salem. You may also request an application by calling 336.734.7253 or you may apply online at [www.ForsythTech.edu](http://www.ForsythTech.edu).