

**Program****REAL ESTATE**

- *Diploma in Real Estate*
- *Certificate in Real Property*
- *Diploma Day/Evening Program: 3 Semesters*
- *Certificate Day/Evening Program: 2 Semesters*
- *Admission Cycle: Fall or spring*
- *Maximum Number Admitted Annually: Open*

**Career Description**

The Real Estate curriculum provides the pre-licensing education required by the North Carolina Real Estate Commission, prepares individuals to enter the profession, and offers additional education to meet professional development needs.

**Careers Available**

Graduates should qualify for the North Carolina Real Estate license examination. They should be able to enter apprenticeship training and to provide real estate services to consumers in a competent manner.

**Entry-Level Salary**

\$25,000 - \$32,000/yr.

**Course of Study**

Course work includes the practices and principles of real estate, emphasizing financial and legal applications, property development and property values.

**Recommended  
Courses and Skills**

English, communications, accounting, computer applications and finance.

**Helpful Personal  
Attributes**

Willingness to read and work hard, interest real estate, ability to study and grasp abstract concepts, effective communication skills; strong sense of responsibility, and ability to manage time effectively.

**Program Contact**

If you would like additional information about the Real Estate Program, contact Warren C. Hodges, Esquire, Real Estate Program Coordinator, at 336.734.7276 or email at [whodges@forsythtech.edu](mailto:whodges@forsythtech.edu).

**How To Get Started**

You may pick up an application at the Admissions Office, 123 Allman Center on the Forsyth Tech Main Campus, 2100 Silas Creek Parkway in Winston-Salem. You may also request an application by calling 336.734.7253, or you may apply online at [www.ForsythTech.edu](http://www.ForsythTech.edu).